DEVIDAS L MULE

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+91-9175765606 / 9657691770 **Passport No. S2774793**

# SALES & MARKETING PROFESSIONAL

* Seeking Managerial level assignments in Marketing Operations/Brand Management with a leading organization of repute Banking Industries.

## Key Skills:

* Sales and Marketing Management.
* Brand Management.
* Territory Management.
* Customer Service.
* Negotiation.
* Lead Generation.
* Strategic Market Planning

## Total Experience – 06 Years 02 Months

PROFESSIONAL EXPERIENCE

1. **Canvera Digital Technologies Pvt. Ltd., (Bangalore) Key Account Leads – Sales, At Aurangabad Location.**

**Since May 2017 to July 2019 (02 Year 03 Month)**

About Company – **Canvera** is a web-enabled photo-book **company** that offers online photography and printing solutions. **Canvera** was founded in 2007. **Canvera's** headquarters is located in Bengaluru, Karnataka.

* + To handle the various enquiries.
  + Tie up with the various partners.
  + To generate & activate new Channel Partners.
  + To generate business from these Channel Partners.
  + Achieve Targets.
  + To handle the enquiry of product in from 1 Lacs to 2 Lacs.
  + Presentation of all the products at client site as well as in group of clients.
  + Pre sales service.
  + Post sales service.
  + Recovery.
  + Promotion & Branding.

## Vritti Solutions Ltd., (Pune) Sales Executive, At Aurangabad Location.

**July 2015 to 15 May 2017 (01 Year 11 Month)**

About Company **– Vritti Solutions Ltd**. is a next generation IT **Solutions company** working toward fuelling the knowledge based economy by consulting and developing innovative IT **solutions**. **Vritti Solutions** is a leader in ERP, CRM, WMS and HRMS software **solutions** in the Small and Medium Sized Enterprises segment in India.

* + All sales and marketing activities with management.
  + Handling the petrol pump dealers in Aurangabad.
  + Demonstration and deal finalization.
  + Payment collection and order filling.
  + Proper coordination with team executives and various departments.
  + Fixing the schedule of installation by availability of client.
  + Attending meetings and Business Conferences and Updating the Industry information.

## Key Skills –

* + Marketing.
  + Strategic Thinking.
  + Decision Making.
  + Public Speaking & Presentation.
  + Negotiation.
  + Customer Service & Support.

##  Splash InfoTech Pvt. Ltd., (Aurangabad) Sales Officer, At Aurangabad Location.

**May 2014 To April 2015 (12 Month’s)**

* + - Handling customers by clod calling or by reference.
    - Customer Relationship Management.
    - Demonstration.
    - Providing technical support.
    - Preparing Daily Report.
    - Customer follow-up.
    - Lead generation by visits or by net surfing.
    - Handling customer inquiry.

## Yashoda Hospital (Aurangabad)

**As an Administration and Back office executive.**

**Feb 2013 to January 2014 (12 Month’s)**

* + Handling hospital software.
  + Documentation.
  + Mailing and massaging.
  + Data entry work.
  + Handling excel sheet.
  + Preparing daily reports of hospital collection.
  + Patient follow-up.
  + Power point presentation.
  + Patient calling.

# EDUCATION

## MCA (Management) 2013

I have passed in First Division in Rajarshi Shahu Institute and Management College, Aurangabad. I have completed final project in **Infobrain Ltd.** as an Intern for 6 Months. In this project I done Pay role management system project in SAP.

## Batchlor in Computer Science

I have passed in first division in Vivekanand College, Aurangabad. I have completed my final project of Book Shop (Software) in VB.net where we can store various book names, quantity, cost of the book, etc.

# COMPUTER SKILLS

* Basically I have done graduation in computer science. So I have all the basic knowledge about –
  + Microsoft Excel.
  + Microsoft Outlook.
  + Computer languages.
  + Capable to handle any Software.
  + Handling web sources.
  + SAP working.
  + Expert in search engine tool and internet.

# CERTIFICATIONS

* + MSCIT
  + Diploma in digital Marketing.

# PERSONAL DETAILS

**Name –** Devidas Laxman Mule.

**Date of Birth –** 05th July 1986.

**Address –** 8/B, New Vishal Nagar, Garkheda Parisar, Aurangabad.

**Marital Status –** Single.

**Known Languages –** Marathi, English, Hindi.

**Passport No. –** S2774793.

**Contact –** +91 9175765606.

I do, hereby declare that all the information furnished above is true and I bear the responsibility for the correctness of the above mentioned particulars.

Place:

Date:

**[DEVIDAS LAXMAN MULE]**